

September 29, 2026

Board of Supervisors
Kern County Administrative Center
1115 Truxtun Avenue
Bakersfield, CA 93301

**PROPOSED AMENDMENT TO SOLE SOURCE AGREEMENT WITH GLASSHOUSE
SYSTEMS, INC., FOR PLATFORM-AS-A-SERVICE AND REMOTE
INFRASTRUCTURE MANAGED SERVICES
(Fiscal Impact: \$172,725 [FY26-27 \$122,740]: Budgeted; Discretionary)**

The Assessor-Recorder's Department is requesting that your Board's approval to amend Agreement #496-2023 with GlassHouse Systems, Inc. for provisioning of platform-as-a-service and remote infrastructure managed services.

The Recorder's Office entered into an agreement with GlassHouse Systems, Inc. on October 1, 2023, to provide hardware, expertise, and managed support services that meet the County's, the Department's, and ITS' standards and requirements. The Agreement provides complete 24/7 – 365 days Managed Services needed at this time due to nearing end of life and support for the current hardware. The Recorder's existing legacy applications are programmed and coded to run in an IBM environment. The current IBM iSeries AS400 equipment is proprietary in nature and requires specialized knowledge and training for maintenance support. The department has determined that the needs provided by this agreement need to be extended for 12 months. The amendment extends the end date from September 30, 2026, to September 30, 2027. Funds are available to cover the current year's costs, and there are no anticipated issues with the ongoing costs associated with this agreement.

This GlassHouse Systems Agreement does not comply with Administrative Policy and Procedures Manual, Section 530. However, based on representations made by the Department with respect to the need for the services and the low degree of risk, County Counsel has no strong objection and approves renewal of the GlassHouse Systems Agreement as to form on that basis. It is approved as to content by Information Technology Services. The Purchasing Manager has reviewed our justification for sole source and concurs.



Therefore, **IT IS RECOMMENDED** that your Board approve the amendment to the sole-source agreement with Glasshouse Systems, Inc. for the extension of an additional 12 months from September 30, 2026, to September 30, 2027, in an amount not to exceed \$172,725. and authorize the Chairman to sign.

Sincerely,

A handwritten signature in blue ink that reads "Laura Avila".

LAURA AVILA
Kern County Assessor-Recorder

LA:klm

Attachment

cc: County Administrative Office

WITNESSETH:

WHEREAS, County and Consultant entered into a Specialized Computer Programming and Technical Development Services Agreement dated September 1, 2023, agreement # 430-2024 ("Agreement"); and

WHEREAS, the parties to the Agreement desire to amend the Agreement as specified below:

NOW, THEREFORE, County and Consultant do mutually agree as follows (check those applicable):

 X **Term.** The Agreement shall be extended from September 30, 2026, until September 30, 2027, unless sooner terminated as provided for in the Agreement.

____ **Services.** See Exhibit A, which is attached hereto and incorporated herein, for Additional/Revised Services.

X **Compensation for Services** payable by County under the Agreement shall increase/decrease from
\$ 384,228. to \$ 556,953.

 Expenses payable by County under the Agreement shall increase/decrease from \$ to \$

X **Total Amount Payable Under Agreement** (Compensation for Services, Plus Expenses) payable by County under the Agreement shall increase/decrease from \$ 384,228. to \$ 556,953. .

Other: _____

Except as expressly amended herein, all provisions of the Agreement, as previously amended, shall remain in full force and effect.

IN WITNESS WHEREOF, this Amendment Number 1 to the Agreement has been executed as of the date indicated above.

APPROVED AS TO CONTENT:

By 
AA879F84BF73429
Laura Avila, Kern County Assessor-Recorder

COUNTY OF KERN

By _____.
Chairman,
Board of Supervisors
"County"

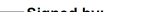
Date _____

APPROVED AS TO FORM:

Office of the County Counsel

By Jeremy S. McNutt
481A4B36A91744E
Jeremy S. McNutt, Deputy

Consultant: GlassHouse Systems

By  Signed by: Alex Talmour, President "Consultant"

APPROVED AS TO CONTENT:
Information Technology Services (ITS)

DocuSigned by:
By 
9464EC72C7574C6...
Pierson Jiu, Contracts Administrator

EXHIBIT A TO AMENDMENT NO. 1.
ADDITIONAL/REVISED SERVICES

See attachment.



KERN COUNTY, RECORDER'S OFFICE

- AND -

GLASSHOUSE SYSTEMS INC.

1 SEPTEMBER 2026

(the "Effective Date")

**AMENDMENT TO EXTEND SCHEDULE A – GHS
PROVISIONING OF PLATFORM-AS-A-SERVICE AND
RIMS**

Recitals

Whereas, on August 03, 2023, Kern County Recorder's Office ("**Kern County**" or the "**Customer**") and GlassHouse Systems Inc. ("**GHS**") entered into Schedule A- Service Order to Master Services Agreement for Platform-as-a-Service and RIMS ("**Schedule A**"), governed by the terms and conditions of a Master Services Agreement dated October 1, 2023 (the "**MSA**"); and

Whereas, Schedule A was entered into for an initial term of thirty-six (36) months, commencing on 1 October 2023, and expiring on 30 September 2026 (the "**Initial Term**"); and

Whereas, the Customer and GHS now wish to extend the term of Schedule A for an additional twelve (12) months, commencing on 1 October 2026, and expiring on 30 September 2027, and amend certain provisions of Schedule A as more particularly set forth herein;

Now, Therefore, in consideration of the mutual covenants and agreements contained herein, the Customer and GHS agree as follows:

1. Replacement of Article 1 - Fee Summary

Effective October 1, 2026, Article 1 - Fee Summary of Schedule A is hereby deleted in its entirety and replaced with the following:

Term:	12 months
Commencement Date	1 October 2026
Expiration Date	30 September 2027
Monthly Recurring Charge, excluding taxes, year 1	\$12,274 / month

- All prices are in USD
- All applicable taxes are extra

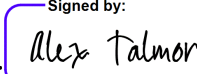
2. No Other Changes

Except as expressly amended herein, all other terms and conditions of Schedule A shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the Parties have executed this Amendment as of the Amendment Effective Date:

GlassHouse Systems Inc.

ADDRESS: 801 Warrenville Avenue, Ste 560
Lisle, IL USA 60532

Signed by:
SIGNATURE: 
6BCD7886A70B49F...

NAME: Alex Talmor

TITLE: President, GlassHouse Systems

DATE: 9/9/2026

County of Kern

ADDRESS: 1115 Truxtun Avenue
Bakersfield, CA USA 93301

SIGNATURE: _____

NAME: _____

TITLE: _____

DATE: _____