KERN COUNTY / INFORMATION TECHNOLOGY SERVICES

Mark Buonauro
CHIEF INFORMATION TECHNOLOGY OFFICER

November 17, 2026

Board of Supervisors
Kern County Administrative Center
1115 Truxtun Avenue
Bakersfield, CA 93301

REQUEST TO INCREASE THE AUTHORIZED NOT TO EXCEED AMOUNT FOR THE STANDARDIZATION OF MICROSOFT ENTERPRISE AGREEMENT WITH INSIGHT INC TO PURCHASE MICROSOFT LICENSED PRODUCTS AND SERVICES
(Fiscal Impact: $2,608,070; Budgeted; Discretionary)

The Information Technology Services Division (ITS) is requesting that your Board approve the increase of $2,608,070 to the authorized amount for the standardization of Microsoft Enterprise Agreement (EA) with Insight Inc., for purchase of Microsoft licensed products and services from July 1, 2022, through June 30, 2027. The new total amount not to exceed would change from $26,180,780 to $28,788,850.

On June 21, 2022, your Board approved the sole source and standardization of EA to maintain Microsoft licensed products and services with Insight Inc for a five-year term commencing July 1, 2022 through June 30, 2027 at an amount of $26,180,780. During the term of the agreement, product price increases, additional product purchases, and estimated taxes on software products have resulted in increased costs. Accordingly, the total standardization amount must be increased by $2,608,070, bringing the total to $28,780,850 through June 30, 2027, in order to continue using this necessary software.

Therefore, IT IS RECOMMENDED that your Board approve the increase of $2,608,070 to the authorized amount for the standardization of Microsoft Enterprise Agreement with Insight Inc., for purchase of Microsoft licensed products and services from July 1, 2022, through June 30, 2027 for a new total amount not to exceed $28,788,850 and authorize the Purchasing Agent to issue purchase order.

Respectfully Submitted,

Mark Buonauro
Chief Information Technology Officer

cc: County Administrative Office
Purchasing