

Aaron Duncan
Fire Chief & Director of Emergency Services

Fire Department Headquarters
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December 9, 2025

Board of Supervisors
Kern County Administrative Center
1115 Truxtun Avenue
Bakersfield, CA 93301

**PROPOSED SOLE SOURCE AGREEMENT WITH SEAVIEW HELICOPTERS, LLC FOR
PILOT TRAINING**

Fiscal Impact: \$288,350; Fire Fund; Budgeted; Discretionary

The Fire Department is requesting your Board approve the proposed Agreement with Seaview Helicopters, LLC to provide initial pilot training for Firehawk helicopters. The term of the Agreement is December 9, 2025, through June 30, 2026, in an amount not to exceed \$288,350.

On March 11, 2025, your board authorized Purchase Order No. 2511696 with United Rotorcraft for the acquisition and buildup of two model UH-60L helicopters. Both helicopters are in the process of being converted into Firehawk helicopters for firefighting missions within the county and are planned to be placed in service in 2026.

To prepare for the arrival of the new helicopters, the Fire Department will need to provide initial training for pilot staff for safe operation of the new aircraft. Seaview Helicopters, LLC is the only vendor in California that can provide the required training to department pilot staff by bringing a UH-60 helicopter and a Federal Aviation Administration (FAA) Designated Pilot Examiner to our facilities. The total cost will not exceed \$288,350 and includes the FAA Designated Pilot Examiner (DPE) certification, ground training, and hours of use of the training helicopter necessary for the delivery of training to four department pilots. At the completion of the training, our four pilots will be type rated and have several hours of recorded flight time each.

Therefore, IT IS RECOMMENDED that your Board approve the proposed sole source Agreement with Seaview Helicopters, LLC for initial pilot training from December 9, 2025 through June 30, 2026, in an amount not to exceed \$288,350 and authorize the Purchasing Manager to sign.

Sincerely,

A handwritten signature in blue ink, appearing to read "A. Duncan", is written over a horizontal line.

AARON DUNCAN
Fire Chief & Director of Emergency Services

KERN COUNTY
PERSONAL/PROFESSIONAL SERVICES AGREEMENT
SCHEDULE TO MASTER TERMS AND CONDITIONS
PPSA-STANDARD

I. This SCHEDULE ("Schedule") shall be effective on December 9, 2025 ("Effective Date") and shall terminate no later than June 30, 2026 ("Termination Date").

Kern County Department: Fire ("Responsible County Department")

Located at: 5642 Victor St. Bakersfield, CA 93308

Service Provider: Seaview Helicopters, LLC ("Consultant")

Located at: 3317 W Charleston Blvd. Las Vegas, NV 89102

Consultant Email for signature: greg@seaviewhelicopters.com

Consultant is (select one): Sole Proprietorship
 Incorporated in the State of Nevada
 Other (specify) Click or tap here to enter text.

II. Consultant shall provide the services and products described in **Exhibit A ("Services")**. This excludes travel and other expenses described in Section III. County shall compensate Consultant for those services and products in an amount not to exceed: \$ 288,350.

III. Travel and all other expenses. Select one of the following:
 County shall not reimburse Consultant for any travel or other expenses incurred by Consultant.
 County shall reimburse Consultant for all travel and/or other necessary and reasonable actual expenses incurred on behalf of County. If the reimbursable expenses include travel, the travel expenses must be reasonable and necessary, approved in advance in writing by the Responsible County Department, and shall not exceed the federal mileage rate and federal diem rate for the location of the services. County shall reimburse Consultant in an amount not to exceed: \$ ____.

IV. Total Amount Payable Under Agreement (Compensation for Services/Products, Plus Travel and Other Expenses) County shall compensate Consultant for the Services and Products (amount stated in Section II) and reimburse Consultant for expenses, including travel, if applicable (amount stated in Section III). The total amount payable under this agreement shall not exceed: \$ 288,350. (Section II + Section III).

V. Consultant shall be required to have the following insurance coverages which are marked, on the terms provided in the Master Terms and Conditions. The insurance coverages shall be in the amounts specified, unless another amount is shown (select all that apply):
 Workers' Compensation: As required by California Labor Code Section 3700
 Commercial General Liability (\$1,000,000/Occurrence; \$2,000,000/Aggregate) or other amounts: \$ ____.
 Automobile Liability (\$1,000,000/Occurrence) or other amount: \$ ____.
 Professional Liability (\$1,000,000/Claim; \$2,000,000/Aggregate) or other amounts: \$ ____.

Note: If a lesser amount is shown, the Responsible County Department must obtain the prior written approval of the County Risk Manager.

If there are any conflicts between the terms and conditions contained in this Schedule and the Master Terms and Conditions, this Schedule shall control.

The Parties have executed this Schedule, including the Master Terms and Conditions, which constitute the Agreement, on the Effective Date.

COUNTY OF KERN

By _____
Nicole Rosales, Purchasing Manager

Responsible County Department
By _____
Aaron Duncan, Fire Chief

Office of the County Counsel

By _____
Gregory Heuchert
"Consultant"

By _____
Joshua H. Rudnick, Deputy County Counsel
Information Technology Services (ITS)

By N/A
Contracts Administrator

**EXHIBIT A
SERVICES**

Consultant shall provide the Services shown below for the Responsible County Department based on the following payment schedule: (select one of the following options)

- Consultant shall submit one invoice to County upon contract completion and acceptance of the Services by County.
- Consultant shall invoice monthly for hours expended over the prior 30 days; County to retain 20% of all invoiced amounts until final acceptance of the Services by County.
- Consultant shall invoice County upon the successful completion of milestones:
(insert percentages next to applicable milestones)
 - % Upon completed installation of _____.
 - % Upon completed installation of _____.
 - % Upon completion of training _____.
 - % Other Milestone (describe) _____.
 - % Other Milestone (describe) _____.
 - % Upon contract completion and acceptance of the Services by County.
- Consultant shall invoice County as follows: (describe in detail any payment schedule, milestone payments, percentages and retention as applicable)

1. Full description of the Services:

Unit UH-60 Helicopter Type Rating training course to include the following, as applicable:

Classroom instruction: Provide ground training covering aircraft systems to include normal procedures, limitations, emergency procedures and performance.

Flight Training: Provide flight training to include normal and emergency procedures. The maneuvers will include simulated OEI procedures, hydraulic emergencies, review of tail rotor malfunctions and any mandatory additional training that is required to acquire a Type Rating for the UH-60.

2. Dates and location where the Services will take place (include time schedule and/or milestone dates if appropriate):

Ground training will be conducted in person and Type Rating Flight Training will be conducted at the Tehachapi Municipal airport. Dates of training will be determined upon execution of agreement.

3. If training is involved, the hours per day that are included in the training and minimum/maximum number of staff/trainees allowed to attend the training:

Up to four (4) Pilots are currently not qualified in the UH-60. Flight training hours are limited at the instructor's discretion per day.

4. Materials, equipment, facilities, manuals, study guides, etc., will be provided as indicated to assist Consultant in provision of the Services:

By Responsible County Department:

The department will provide a training room for the pilots and instructors.

By Consultant:

Seaview Helicopters, LLC will supply the aircraft for training. At the completion of the course, a Certificate of Completion will be provided for all applicable course attendees via the FAA issuance of updated pilot certificate type rating administered by an approved Designated Pilot Examiner (DPE).